

# **VIETNAM DAILY**

#### [Market Commentary]

Local stock market advanced with reduced liquidity, led by securities and banks

#### [Futures/ETFs]

Futures went up in line with the cash market

[Market Movers] NVL, BSR

[Company Updates] MWG, FPT

#### August 30, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,213.16	+0.72
VN30	1,225.56	+0.83
VN30 futures	1,224.20	+1.02
Hanoi	247.96	+0.60
HNX30	519.73	+1.33
UPCoM	92.68	+0.35
USD/VND	24,146	+0.03
10-yr govt bond (%)	2.58	+0
Overnight rate (%)	0.18	+5
Oil (WTI, \$)	81.45	+0.36
Gold (LME, \$)	1,936.19	-0.07



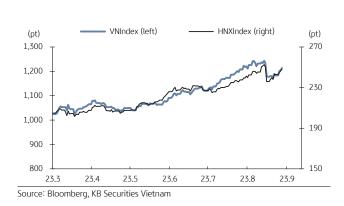
# Market Commentary

VNIndex 1,2 Volume (mn shrs)	13.16P (+0.72%) 864.6 (+2.3%)
Value (U\$mn)	866.0 (-5.0%)
HNXIndex	247.96P (+0.60%)
Volume (mn shrs	) 95.3 (-19.7%)
Value (U\$mn)	76.4 (-10.0%)
UPCoM	92.68P (+0.35%)
Volume (mn shrs)	
· · · ·	
Value (U\$mn)	22.8 (-26.6%)

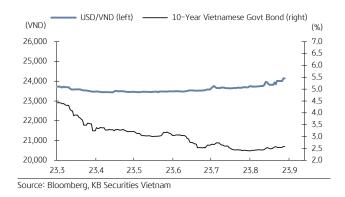
The local stock market advanced with reduced liquidity, led by securities and banks. Foreign investors were net buyers, focusing on KIDO Group (KDC, Unch), ViettinBank (CTG, +2.72%), and Vincom Retail (VRE, +1.54%). Steel prices on October contracts on the Shanghai Exchange gained CNY4 to CNY3,670/ton this morning, which boosted steel stocks like Nam Kim Steel (NKG, +2.17%) and Hoa Sen Group (HSG, +3.14%). India's order to impose a 20% tax on parboiled rice has caused buyers and sellers to postpone shipments of about 500,000 tons until October 15 for avoid paying the tax. Rice stocks gained – the PAN Group (PAN, +1.88%) and ANGIMEX (AGM, +1.16%).

Net foreign buy (U\$mn) +22.6

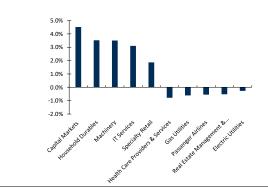
VN Index & HNX Index



#### USD/VND & 10-year government bond rates



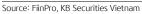
VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam – 3–mth cumulative net foreign buy



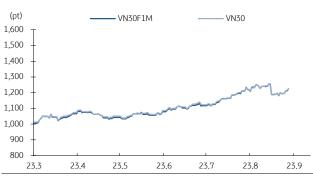


# **Futures/ETFs**

VN30	1,225.56P (+0.83%)
VN30 futures	1,224.2P (+1.02%)
Open	1,214.4P
High	1,225.5P
Low	1,212.0P
Contracts	215,979 (+12.0%)

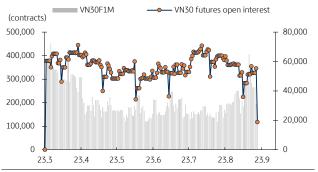
Futures went up in line with the cash market. The basis opened at -1.77bps and then moved around -2.88bps before closing at -1.36bps. Trading volumes were heavier.

#### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



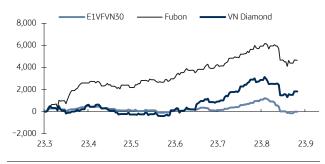
Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

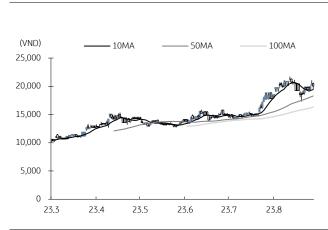
#### Vietnam ETFs - Changes in Fund Total Asset



Source: FiinPro, KB Securities Vietnam

Novaland (NVL)

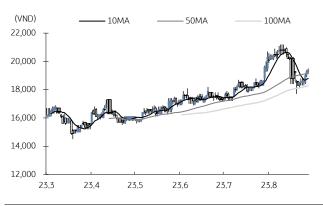
## **Market Movers**



- NVL closed down 1.47% to VND20,050.
- After being reviewed, NVL's 1H23 loss increased from VND611 billion to VND1,094 billion due to provisioning and income reduction according to audit requirements.

Source: Bloomberg, KB Securities Vietnam

#### Binh Son Refinery (BSR)



- BSR closed up 1.04% to VND19,400.
- BSR's 8M23 earnings hit VND4,400 billion on revenue of VND91,600 billion, fulfilling 270% and 96% of the respective full-year targets. Consumption volume reached 4.6 million tons, completing 82% of the output plan in 2023. The oil refinery should change its listing to HSX by 4Q this year instead of 3Q as previously planned.



# Mobileworld (MWG)

## Maintaining pricing strategies

August 28, 2023	Analyst Nguyen Truong Giang giangnt1@kbsec.com.vn
Weak purchasing power and price war in 2Q affected profits	At the end of 2Q23, Mobile World Investment (MWG) achieved net revenue of VND29,465 billion, down 14.2% YoY as purchasing power for non-essential products such as ICT&CE was still quite low due to macroeconomic influences. GPM fell to 18.5%, the lowest level since 2020, down 2.9ppts YoY. NPAT was only VND17 billion, which also reached the bottom low since the listing.
Price competition in ICT&CE segment affects profit margin in return for gaining more market share and generating strong cash flow	Realizing that ICT&CE purchasing power is still quite weak, MWG continues to implement pricing strategies to compete with other rivals. Although the profit margin decreased, the inventory ratio fell to a very low level, the technology retail market share increased by about 5%, and the company's cash balance was raised to the peak of over USD1 billion.
Bach Hoa Xanh continues to record many positive signals	Bach Hoa Xanh store chain (BHX), after a period of continuous restructuring, has operated effectively with steady sales growth over the months despite weak purchasing power. The chain's better performance (the return of old customers and the attraction to new customers, which is reflected in the increased number of invoices) supported revenue growth, although the cart value has not increased due to weak demand. BHX should break even by the end of this year and start contributing profits from next year.
HOLD Recommendation – Target price VND54,900	We expect MWG's 2023 NPAT to reach VND843 billion (-79.5% YoY) on revenue of VND124,736 billion (-6.5% YoY). We recommend HOLD for MWG stock with a target price of VND54,900/share.

# Hold change

Target price	VND54,900	Trading data		
laiget price	11051,200	Free float		38.9%
Upside	6%	3M avg trading value (	VNDbn/USDmn)	292.1/12.2
Current price (Aug 28, 2023)	VND51,700	Foreign ownership		49%
Consensus target price	VND56,278	Major shareholder	Retail We	orld Investment
Market cap (VNDtn/USDbn)	73.9/3.1		Cons	ultant (10.48%)
Forecast earnings & valuation				
FY-end	2021	2022	2023F	2024F
Net sales (VNDbn)	124,142	134,722	124,736	144,233
Operating profit (VNDbn)	6,468	6,575	1,288	5,765
NPAT (VNDbn)	4,901	4,102	843	4,506
EPS (VND)	3,348	2,802	576	3,078
EPS growth (%)	-21%	-16%	-79%	435%
P/E (x)	12.7	13.6	88.2	16.5
P/B (x)	3.4	3	4.5	1.7
ROE (%)	24%	17%	3%	17%
Dividend yield (%)	15%	10%	5%	10%

Share price performance				
(%)	1M	3M	6M	12M
Absolute	-2	25	28	-29
Relative	0	17	15	-25





# **FPT Corporation** (FPT)

### Bright outlook fueled by IT segment

August 29, 2023	Analyst Nguyen Dinh Thuan thuannd@kbsec.com.vn
2Q23 continued to see encouraging results	FPT Corporation (FPT) continued to record encouraging results with 2Q23 revenue of VND12,484 billion (+24% YoY), bolstered by global IT and education. The gross margin thus hit 37.1%. 2Q23 NPAT was VND1,856 billion (+18.8% YoY).
Bright outlook is powered by the IT segment	We reiterate our positive view over the IT segment on rising demand. Gartner forecasts global IT spending of USD4.7 billion this year and USD5.1 billion in 2024, implying a CAGR of 6.2% in 2022–2024. 2023 still sees bleak demand for domestic IT spending due to financial hardship facing numerous businesses. We expect improvements in 2024 thanks to increased IT budget of the public sector and FPT's capacity to expand its customer base.
Telecommunications and education maintained positive growth rates	FPT's broadband segment should enjoy a single-digit growth in the 2023-2025 period thanks to a steady rise in the number of customers following the market saturation. In the coming years, we assess that PayTV and Data Center will further drive telecom services as mentioned in the previous update report. With the reputation gained regarding IT training, we believe the education segment will attract a large number of students, given robust enrollment growth.
We recommend HOLD for FPT with a target price of VND106,100/share	Based on valuation results, business outlook, and possible risks, we downgrade our rating for FPT to HOLD. The target price is VND106,100/share, equaling a total return of 13.4% against the closing price on August 29, 2023.

### Hold update

Forecast earnings & valuation

NPAT of parent company (VNDbn)

FY-end

Revenue (VNDbn)

EBIT (VNDbn)

EPS growth (%)

Dividend yield (%)

EPS (VND)

P/E (x)

P/B (x)

ROE (%)

Target price	VND 106,100
Upside	13.4%
Current price (Aug 29, 2023)	VND 93,600
Consensus target price	VND 93,000
Market cap (USDbn)	4.84

2021A

35,657

6,228

4.337

4,349

6%

10.1

2.0

0.2

6%

2022A

44,010

7,589

5,310

4,429

2%

16.6

3.4

0.3

3%

# Trading dataFree float84.7%3M avg trading value (VNDbn)111.92Foreign ownership49%Major shareholderTruong Gia Binh (7%)

2023F

51,951

8,984

6,355

5,004

13%

21.7

4.3

0.2

2%

2024F

61,988

10,719

7.582

5,971

19%

18.2

3.8

0.2

2%

(%)	1M	3M	6M	12M
Absolute	4.6	7.0	10.4	-7.0
Relative	-0.1	-0.4	3.7	1.1



# **KBSV Model Portfolio**

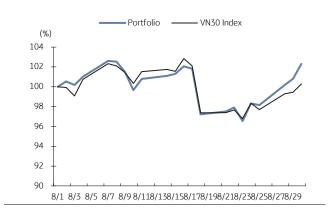
#### **KBSV Research Team**

#### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.83%	1.49%
Cum, return	0.28%	2.30%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/08/30	Tăng/giảm trong phiên (%)	Cumulative return (%)	Main investment catalysts
Mister where t					- The LLCR remains high in contrast of industry, facilitating reducing provision expense
Vietcombank (VCB)	23/08/01	89,100	0.8%	-2.3%	- NIM is expected to sit at the current level or decrease slightly
(100)					- VCB is likely to be awarded credit room expansion to 14%
DC1 Crown					- Gross profit margin could improve to 11% in 2023 as the demand for project implementation in 2H
PC1Group (PC1)	23/08/01	25,800	0.8%	-7.5%	- PC1put into operation the nickel plant in Cao Bang in April 2023
(10)					- PC1 should hand over all 54 low-rise apartments in the Gia Lam project in 2023
Phu Nhuan					- Purchasing power of the retail sector recovered in line with the resilience of the economy
Jewelry	23/08/01	80,700	0.4%	-0.4%	- GM is expected to improve thanks to (1) diverse products and (2) reduce promotional policies.
(PNJ)					- Share price looks fair, mirroring the expectation of decelerating business results in the low season
					- Credit growth remains high thanks to wholesale banking.
Techcombank (TCB)	23/08/01	34,000	0.3%	0.0%	- NIM has not recovered but CASA has improved, reaching 35% in 2Q23 against 32% in 1Q23.
(100)					- TCB is trading at a P/B of 0.98x versus the industry median of 1.63x.
					- Vung Ang 1 power plant is under repair and expected to be resumed in the Q4/2023
PV Power (POW)	23/08/01	12,700	0.8%	-5.6%	- The load demand tends to increase amid water levels in reservoirs not as high as in 2022.
(FOW)					- Long-term growth drivers should come from the two gas-fired power plants NT3 and NT4
<b>FRT 0</b>					- FPT achieved positive business results in the first seven months, so the possible target of 20%
FPT Corp (FPT)	23/08/01	96,600	3.2%	14.3%	- FPT benefits from the increasing software exports to key markets (the USA, Japan).
(1 F 1)					- The investment & education segment maintains a high and stable growth rate.
					- VTP expects the GPM of services to rise to 7.8% thanks to its focus on cost optimization.
Viettel Post (VTP)	23/08/01	43,700	4.5%	6.4%	- Delivery volume is expected to continue its growth, taking VTP's market share from 18% to 21%
(VIP)					- VTP focuses on attracting new large customers.
					- KBC expects to recognize IP land sales for more than 160 ha this year.
Kinh Bac Group (KBC)	23/08/01	33,600	1.2%	4.8%	- The newly approved land bank of up to 1,256 ha is a growth engine in the medium to long term.
(KBC)					- Trang Cat Urban Area and Trang Due 3 Industrial Park could be accelerated at the end of year.
					- STB benefits from (1) policy interest rate cuts; (2) improved liquidity.
Sacombank (STB)	23/08/01	32,500	2.4%	12.3%	- STB is among banks with the lowest NPL ratio, with special mentioned loans falling in 1Q23
(316)					- STB cannot afford to make provisions for VAMC bonds as planned.
Binh Son					- Global crack spread may improve when the high oil consumption in Chinese and US markets begin
Refinery	23/08/01	19,400	0.5%	0.0%	- Plant maintenance postponement plan would help revenue and NPAT surge.
(BSR)					- the approval of the factory upgrade and expansion plan could be the driving force in the long run.

# **Market Monitors**

#### Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
KDC	0.0%	17.5%	77.6
CTG	2.7%	27.6%	75.4
VRE	1.5%	32.6%	60.5
GMD	3.9%	47.6%	59.2
KBC	1.2%	20.8%	56.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
MSN	-0.5%	30.1%	-39.6
DPM	0.6%	15.4%	-29.6
SSI	3.6%	46.1%	-26.3
VPB	-0.2%	16.3%	-21.3
10	0.2 /0	10.070	21.5

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Capital Markets	12.3%	SSI, VND, HCM, VCI
IT Services	11.3%	FPT, CMG, ELC
Specialty Retail	8.8%	MWG, FRT, CTF, HAX
Chemicals	8.6%	GVR, DGC, DPM, DCM
Machinery	8.4%	TCH, HHS, SRF, SHA
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Gas Utilities	-2.5%	GAS, PGD, PMG
Containers & Packaging	-1.6%	TDP, SVI, MCP, TPC
Insurance	-0.9%	BVH, MIG, BIC, BMI
Hotels, Restaurants & Leisure	-0.3%	AST, VNG, DSN, DAH
Real Estate Management &	0.4%	VHM, VIC, NVL, BCM
Development		

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	0.4%	1.1%	15.1
PVS	0.0%	19.8%	8.6
TNG	1.0%	20.4%	3.9
VNR	1.4%	27.6%	0.4
MBS	5.2%	0.8%	0.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
NVB	-1.4%	7.9%	-1.4
THD	-0.5%	0.6%	-0.8
HCC	-0.8%	18.5%	-0.3
HUT	1.9%	1.9%	-0.1
VTV	0.0%	0.4%	-0.1

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Machinery	34.2%	TCH, HHS, SRF, SHA
IT Services	14.2%	FPT, CMG, ELC
Capital Markets	10.9%	SSI, VND, HCM, VCI
Automobile Components	8.4%	DRC, CSM, PAC, TNC
Household Durables	8.2%	TTF, GDT, EVE, SAV
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Health Care Providers & Services	-9.6%	TNH, JVC, VMD
Industrial Conglomerates	-6.4%	REE, BCG, PET, EVG
Industrial Conglomerates Building Products	-6.4% -5.4%	REE, BCG, PET, EVG VGC, BMP, SHI, DAG
2		, , ,

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B(X)		Performance (%)			
ocoron			1100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	1,069,661 (44.8)	22.5	73.4	68.7	14.7	2.9	2.9	2.1	2.0	-2.2	-4.6	20.4	
Real	VHM	VINHOMES JSC	79,385	339,478 (14.753)	315,544 (13.2)	26.6	6.7	6.1	35.9	21.3	19.4	1.4	1.2	0.0	0.2	-7.3	
	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	227,447 (9.5)	17.8	16.7	15.8	-7.6	11.9	10.9	1.8	1.7	1.5	3.3	3.1	
estate	NVL NOVALAND INVESTM KDH KHANG DIEN HOUSE	NOVALANDINVESTM	45,853	86,712 (3.768)	938,377 (39.4)	31.3	-		6.7	-3.8	-0.7	1.1	1.1	- 1.5	7.2	9.3	
		28,347	19,167 (833)	69,269 (2.9)	11.6	27.6	24.9	13.7	8.2	8.2	1.9	1.9	1.0	7.0	-2.4		
	DXG	DATXANHGROUP	21,130	12,594 (547)	545,717 (22.9)	13.9	41.3	43.6	-	3.7	3.4	1.4	1.4	1.1	17.5	17.2	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16.441)	117,584 (4.9)	6.3	14.8	12.2	11.7	23.7	22.5	2.7	2.2	0.8	3.2	-4.2	
	BID BANK FOR INVESTM 34	34,507	174,556 (7.586)	88,068 (3.7)	12.7	11.2	9.2	-5.3	19.1	19.0	2.0	1.6	0.9	1.1	- 1.1		
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	217,222 (9.1)	0.0	6.5	5.1	14.3	15.0	16.3	0.9	0.8	0.3	2.4	0.6	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	254,449 (10.7)	1.4	8.1	6.9	50.3	16.3	16.4	1.2	1.1	2.7	2.6	8.8	
Banks	VPB	VIETNAM PROSPERI	15,296	101,381 (4.406)	386,402 (16.2)	0.0	9.6	7.2	18.8	11.4	12.9	1.3	1.1	-0.2	2.7	-5.9	
	MBB	MILITARYCOMMERC	14,063	73,327 (3.187)	179,824 (7.5)	0.0	5.0	4.2	14.6	23.0	22.4	1.0	0.8	0.8	2.2	- 1.6	
	HDB	HDBANK	14,191	40,641 (1.766)	45,461 (1.9)	4.2	5.1	3.9	23.3	25.8	23.8		-	0.9	1.6	-5.2	
	STB TPB	SACOMBANK	18,600	33,548 (1.458)	818,651 (34.3)	14.0	8.1	5.3	26.5	18.8	23.0	1.3	1.0	2.4	5.2	13.4	
		TIEN PHONG COMME	14,821	28,732 (1.249) 22,745	162,061 (6.8)	0.0	7.5	6.5	37.4	19.6	19.7	1.2	1.0	2.9	5.7	4.5	
	EIB	VIETNAM EXPORT-I	15,417	(988) 45,950	248,184 (10.4) 41,399	0.2	-	-	27.3	-	-	-	-	1.2	7.4	23.7	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	41,399 (1.7) 7,450	21.0	16.0	15.2	15.8	11.4	9.8	1.5	1.4	0.6	- 1.0	-3.4	
	BMI	BAOMINHINSURANC	22,250	(106)	(0.3) 793,651	14.2	-	-	9.1	13.4	-	-	-	0.0	-0.7	8.3	
	SSI	SSI SECURITIES C	20,676	(867) 9,108	(33.2) 207,172	55.4	-	-	-3.2	12.8	-	-	-	3.6	10.2	12.6	
Securities	VCI	VIETCAP	21,154	(396) 8,907	(8.7) 184,851	71.9	-	-	-4.0	-	-	-	-	3.5	11.7	8.3	
	HCM	HOCHIMINHCITY	22,265	(387) 5,734	(7.7)	52.4	-	-	- 19.0	-	-	-	-	6.9	13.3	6.0	
	VND	VNDIRECTSECURIT	6,983	(249)	729,935	27.2	-		36.3	-	-	-	-	4.9	14.4	15.8	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900) 123,447	265,666 (11.1) 40,915	42.1	18.9	16.1	4.0	29.5	32.3	5.4	5.5	0.5	5.9	0.5	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(1.7) 182,322	36.9	24.8	21.7	7.3	19.4	19.7	4.0	3.6	1.1	6.5	1.8	
	MSN	MASAN GROUP CORP	79,250	(4.855) 13,801	(7.7) 25,824	16.5	49.8	27.2	-51.9	8.0	13.9	6.2	5.4	-0.5	2.7	-7.5	
	HNG	HOANG ANH GIA LA	12,450	(600) 69,042	(1.1) 88,868	48.8	-		•	-	-	-	-	0.2	2.2	- 1.4	
ndustrials	VJC	VIETJETAVIATION	131,800	(3.001) 9,976	(3.7) 70,813	11.0	55.5	25.5	-88.5	6.4	13.2	3.3	2.8	-0.6	0.4	-0.9	
transport)	GMD	GEMADEPTCORP	33,100	(434) 5,398	(3.0) 267,278	10.8	11.0	15.3	-57.0	29.7	13.0	2.0	1.9	3.9	8.7	1.7	
	CII	HOCHIMINHCITY	22,600	(235)	(11.2) #N/A	38.4	17.8	14.5	65.7	2.4	3.8	1.1	1.1	3.7	11.5	8.8	
la duate 1-1	ROS	FLC FAROS CONSTR	3,670	(091) 10,411	(#N/A) 438,135	46.4	-	-	-92.4	-	-	-	-	-	-		
Industrials (capital	GEX	GELEXGROUP JSC	15,802	(452) 5,438	(18.4) 80,577	37.7	-	-	- 14.4	-	-		•	1.7	9.1	3.8	
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(3.4) 53,019	3.6	25.4	30.2	-52.4	-0.2	2.1	0.6	0.6	-1.3	4.6	- 16.2	
	REE	REE	45,066	(800)	(2.2)	0.0	10.1	9.2	-4.5	14.9	14.8	1.5	1.3	0.3	3.1	-7.4	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	Performance (%)			
				(VNDBN, USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	55,317 (2.3)	46.1	15.8	14.8	- 17.5	18.5	16.6	3.0	2.8	-0.6	-2.6	-0.2	-2.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	19,895 (0.8)	31.4	12.1	10.8	- 10.5	13.7	16.2	1.7	1.7	0.0	0.2	-5.8	-4
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	3,774 (0.2)	34.1	-	-	-5.1	-	-	-	-	- 1.0	6.2	-3.0	14
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	783,603 (32.9)	18.0	21.4	12.2	21.9	7.4	12.5	1.5	1.4	0.7	6.0	-3.9	5
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	133,989 (5.6)	36.5	9.4	9.8	-0.5	11.0	11.8	1.0	1.1	0.6	2.7	-6.3	- 15
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	144,499 (6.1)	46.5	12.3	8.1	-4.5	11.6	17.6	1.5	1.4	-0.7	-5.4	-0.3	14
	HSG	HOA SEN GROUP	18,314	11,063 (481)	254,819 (10.7)	38.9	-	17.2	67.9	3.0	7.1	1.2	1.1	3.1	7.7	2.1	75
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	110,439 (4.6)	97.2	-	-	17.2	-	-	-	-	- 1.4	1.4	- 13.4	56
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	60,768 (2.6)	4.6	16.5	15.1	-51.0	12.9	11.9	1.9	1.8	0.9	2.7	-4.1	2
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	109,146 (4.6)	39.9	36.1	21.7	- 11.9	4.9	8.0	1.0	1.0	0.0	3.3	-5.1	40
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	78,676 (3.3)	35.9	7.7	7.1	2.2	15.3	14.7	1.1	1.0	0.0	2.5	-5.3	
	MWG	MOBILE WORLD INV	46,500	65,024 (2.826)	392,435 (16.5)	0.0	78.5	16.5	14.4	4.2	16.8	3.2	2.8	1.7	8.2	- 1.3	25
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	60,089 (2.5)	0.0	15.0	12.7	2.4	20.1	21.0	2.9	2.5	0.4	4.1	-2.3	- 10
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,613 (0.1)	70.6	-	-	-	-	-	-	-	-3.8	5.0	- 10.3	4
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	108,804 (4.6)	30.3	54.0	25.6	-75.2	10.7	18.3	5.1	4.3	2.8	12.6	6.4	38
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	24,489 (1.0)	34.6	12.2	14.0	41.2	15.9	13.4	2.0	1.9	1.8	5.1	-4.2	27
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	4,697 (0.2)	45.4	13.5	12.6	10.7	25.4	23.8	3.1	2.7	1.0	2.3	-0.5	3
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	171,787 (7.2)	0.0	20.6	16.8	15.5	28.1	30.8	5.2	4.3	3.2	11.7	14.5	44

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

#### Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### **Retails & Consumers**

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

#### Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

#### Information Technology, Utilities

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

#### Oil & Gas, Chemicals

Pham Minh Hieu – Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh – Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen – Analyst uyenvt@kbsec.com.vn

#### Strategy, Investment Themes

Thai Huu Cong – Analyst congth@kbsec.com.vn

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)								
Buy:	Hold:	Sell:						
+15% or more	+15% to -15%	-15% or more						

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)								
Positive:	Neutral:	Negative:						
Outperform the market	Perform in line with the market	Underperform the market						

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.